



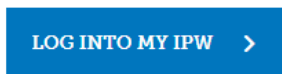
How to Request Appointments - U.S. Exhibitors Version

Software Requirements

1. Google Chrome is the preferred browser; however, Mozilla Firefox and Internet Explorer (IE 8.0 or higher) can be used if necessary.
2. Disable all pop-up blockers.

Getting Started

1. Click on the LOG INTO MY IPW button to access the online portal. (Look for the button on the ipw.com home page or go to the [My IPW](#) section of the **IPW Action Center**.)
2. Enter your *individual* login codes (individual number and password) and click the Login button.



My IPW
Registered Delegate Login
Please enter your individual login ID and password:
Individual Login ID
Individual Password
Login
To retrieve your individual login ID or individual password click here.

If you do not know your individual login codes, you may request them via the retrieval link below the login button.

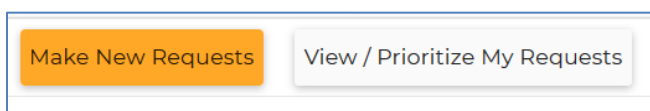


Note: The individual ID number is your 5-digit company number (e.g., 12345) followed by a period and 1-2 additional digits, e.g. 12345.12. The password is not the same as your company password. Learn more about the difference between organization and individual login codes [here](#).

3. Select **Appointment Requests** from the **My IPW** menu on the left side of the next screen.

Appointment Scheduling System Views

1. Make New Requests button (default view)
2. View/Prioritize My Requests button



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Navigating the Make New Requests Tab

- By default, this view displays the list of all possible companies with whom you can request an appointment, their registration type, and appointment request status

Note: During the registration process, U.S. Exhibitors have the opportunity to “Opt Out” of specific appointment categories, such as Domestic

M&IBuy	Unavailable Opted Out
DomBuy	Add Request +

Buyers, Journalists, Marketing and Technology Providers, Commercial Service or Visit USA Committee reps. If you see “Unavailable/Opted Out” next to any company, it is because you Opted Out of that appointment category. To opt back in, please email ipwreg@ustravel.org.

- You can **sort the list** by **clicking** on any of the **column headings**. To sort by Registration Type, for example, click on the Registration Type column heading.

- Look in the **top middle** of the screen to see the **number of requests your company is allowed** as well as the **number of companies you have requested**.

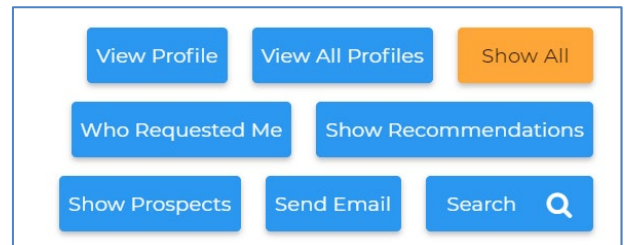
Total requests made : 0
Max requests allowed : 50

Note: Exhibitors may submit up to 50 requests per 10’x10’ standard booth space; Express Booth exhibitors may submit up to 30 requests for a possible 22 pre-scheduled appointments but will have access to the remaining 22 appointment slots during manual scheduling.

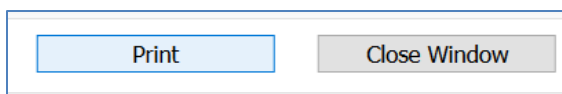
Booth Size	Standard Appointment Schedule		With Purchase of Extra Appointment Schedule	
	# of Requests Allowed to Submit	Maximum # of Potential Appointments	# of Requests Allowed to Submit	Maximum # of Potential Appointments
Single	50	44	70	64
Double	100	88	140	128
Triple	150	132	210	192

View Information about a Company

- Click on the company name** or the check box next to the company name
- Select the “View Profile” button** in the block of buttons at the top right of the screen.
- To view **multiple profiles**, click the box next to each company you wish to view, then click on “View Profile.”



- To **print** the selected company profiles, simply **click the “Print” button** at the top of the expanded profile details window.



Note: the system is not designed to bulk print profiles. Selecting all companies and printing may cause your system to crash.

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Requesting a Company

1. Click on “Add Request” at the end of the row of the company you want to request.
2. Once they have been requested, the **Request Status** will change to “Requested.”

Reg. Type	Request Status ↑	Add/Remove Request
DomBuy		Add Request +

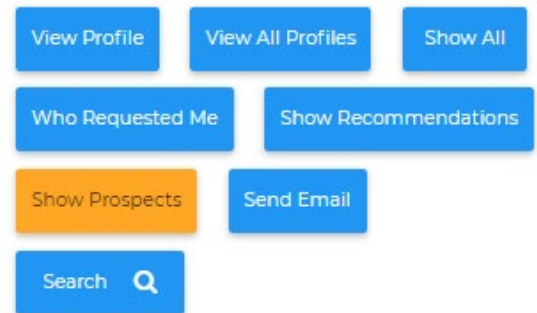
Removing a Request

1. Click on “Remove Request” at the end of the row of the company you want to remove.
2. Once they have been removed, the **Request Status** column will revert to blank.

DomBuy		Add Request +
IntBuy	Requested	Remove Request -

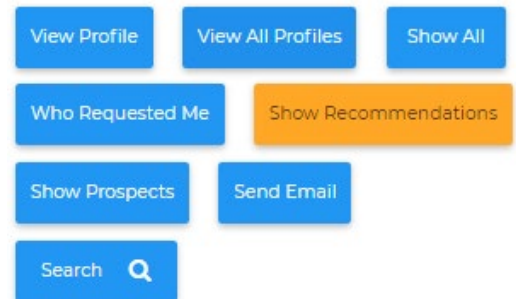
Switching Between Show All Companies List and Show Prospects List

1. To **view** only those companies on your **Prospect list**, click on “Show Prospects” button in the row of buttons at the top right of the screen.
2. To return to the **default view** showing **all** possible companies, click the “Show All” button.



Show Recommendations

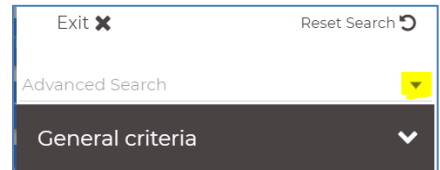
1. Click on the “Show Recommendations” button in the block of buttons at the top right of the screen to filter the Available Companies by matching Destinations and/or Category of Product/ Service profiles. The system will then show those companies whose profile selections match yours.
2. To return to the window showing **all** possible companies, click the “Show All” button.



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Filter Based on Search Criteria

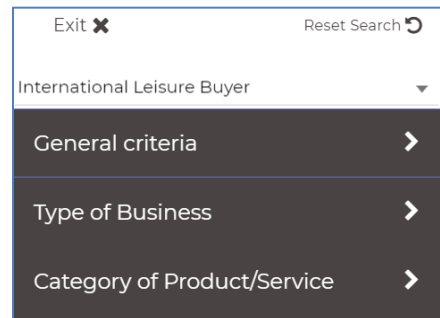
1. Click on the **“Search”** button in the block of buttons at the top of the screen to find the companies that are of particular interest to you.
2. Expand the **General criteria** tab to show the various search options available such as Company Name, City, State, Country, Registration Type, etc.
3. To **view** search options for **additional search categories**, **select a registration category** from the **drop down menu** above “General criteria” to display the search criteria headings available for that category, such as Type of Business, Category of Product/Service, or Types of Travel.
4. Click on the **category heading** to expand the section and reveal available criteria for that category.



5. In the expanded section, **check the box** next to each criterion you wish to filter by. For example, if you are interested in Buyers who provide Business Travel, click on the “Types of Travel” heading and then choose “Business Travel” from the expanded screen of options.

Note the two buttons at the top of the screen.

- Clicking **Exit** will take you back to the list of all eligible companies without processing your search criteria.
- Clicking **Reset Search** will erase any search criteria selected, but you do not leave the search screen.



6. To return to the window showing **all** possible companies, click the **“Show All”** button.

Searching for New Buyers and Marketing and Technology Providers by Date Registered

1. Click on the **“Search”** button in the block of buttons at the top of the screen.
2. Expand the **General criteria** tab to show the various search options available such as Company Name, City, State, Country, Registration Type, etc.
3. The **fifth field** down on the left side of the screen is the **“Registered After”** field. **Click the applicable date on the calendar** and this will automatically filter the list of recently registered buyers and marketing and technology providers.

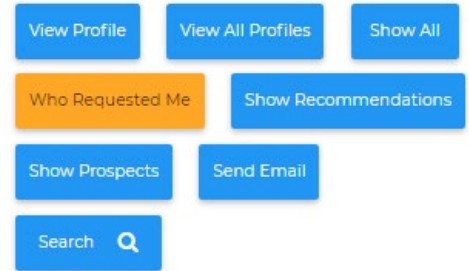
A screenshot of the search interface with the 'General criteria' tab expanded. It shows several input fields: 'Company name', 'City', 'Delegate First Name', and 'Delegate Last Name'. The fifth field, 'Registered After', is highlighted in yellow. Below it are 'Country' and 'State / Province' dropdown menus. At the bottom, there are two buttons: 'Reset Search' with a refresh icon and 'Close'.

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See Who Has Requested an Appointment with You and Submit a Mutual Request

Note: Mutual requests are given the highest priority during the scheduling process. See <https://www.ipw.com/appointments> for the matching order.

1. Click on the “Who Requested Me” button in the block of buttons at the top of the screen to display only those companies that have requested an appointment with you.
2. Check the Request Status to determine whether you also requested that company.
3. Click “Add Request” to submit a mutual request.



Email a Company on the List

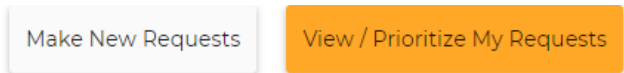
1. Click on a company name and then click the “Send Email” button in the block of buttons at the top of the screen.
2. To select multiple companies, click on each company name; each recipient will be blind copied on the message.
3. You can also email all of the requests on your list from the View/Prioritize My Requests tab.



Navigating the View/Prioritize My Requests Tab

Note: When attempting to schedule requests that are not mutual, the system looks to the prioritization list. “Exhibitor-only” requests are processed in order according to the priority you set on this screen. Therefore, you should weight your most critical targets with the highest priority to increase your chances of securing a computer-generated appointment with companies that have not also requested you.

1. Click on the “View/Prioritize My Requests” button in upper left to switch from the default view.



2. You can re-order your list by clicking on the up or down arrows next to the company name, or you can simply type the appropriate number in the box in the Priority column, hit Enter, and the system will re-number all of the other appointment requests accordingly.

	Priority	Company	Country	Information	Remove
↑	↓	1	Adventure Destinations	Australia	<input type="checkbox"/>
↑	↓	2	Aller Travel	Norway	<input type="checkbox"/>
↑	↓	3	BT Tours	Belgium	<input type="checkbox"/>

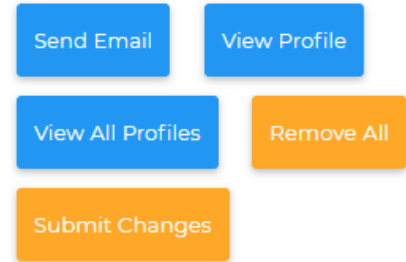
3. You can also remove a request – simply check the box in the Remove column.

	Priority	Company	Country	Information	Remove
↑	↓	1	Adventure Destinations	Australia	<input type="checkbox"/>
↑	↓	2	Aller Travel	Norway	<input type="checkbox"/>
↑	↓	3	BT Tours	Belgium	<input type="checkbox"/>

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DO NOT click the Remove All button unless you are sure you want to erase all of your existing requests.

4. Click the “Submit Changes” button to save your edits.



Email Your List of Requests

1. To send yourself or a colleague a summary containing the list of the requests you have made, simply **click** on the “**Email**” text link (not the blue button) at the top of the screen.
2. Be sure to check your SPAM or junk folders if the email does not arrive in your in-box in a few minutes.

[Email Help](#)

Finishing Your Request Session and Logging Back in to Make Changes

1. You may log back into the Appointment Request software and change your requests as many times as you like before the deadline date (shown on the left side of the screen, below your name and company name). Check back frequently to search for Buyers and Marketing and Technology Providers that may have registered after you prepared your original request list.
2. The date you submitted your requests has no bearing on the prioritization of appointments being scheduled. Requests submitted the day the system opens are given the same weight as requests submitted five minutes before the system closes.

Note: If at any time during your session, you are unsure of what a button or column means, click the Help button at the top of the screen for a quick explanation.

If you need further assistance, please email ipwreg@ustravel.org or call 202.408.8422.